CM-11257

Pricing Tables

Australian Electoral Commission

for an ICT Delivery Partner for the Funding and Disclosure Reform Program

July 2025

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Request for Quote for an ICT Delivery Partner for the Funding and Disclosure Reform Program

Seller Name	Accenture

For the pricing response schedule refer to the following tabs:

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Table 3	Multi-Disciplinary Team
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Seller Instructions

Note to Seller:

1. Cells to be completed by Sellers are highlighted in a light shade of grey.

2. All pricing must be presented in Australian Dollars (AUD).

3. Please price Charges as exclusive of GST. GST will be added.

4. Please do not alter the structure of the Pricing Tables or edit or overwrite formulas in cells. Any alterations may be excluded from evaluation and lead to the exclusion of the Seller from the RFQ process.

5. Sellers should complete all Pricing Tables as required.

6. Please include all assumptions, caveats and dependencies relevant to a Seller's pricing response in Table 5.1 - Seller Assumptions. The Buyer will not consider any assumptions, caveats and dependencies not listed in Table 5.1 - Seller Assumptions, and these assumptions, caveats and dependencies will not form part of the Contract.

7. Sellers should use Excel 2016 or a later version to complete the Pricing Tables.

Table 1 - Labour Rates

Note to Seller:

1. **Table 1.1 - Labour Rates:** The skills and levels listed are based on SFIA 9 categories. Sellers should provide daily rates for each skill and level based on the Standard Rate only. Tiered Rates will be automatically calculated based on the discount applied from Table 1.2. The rate card below includes all required skills and levels for the Buyer. If a Seller considers that additional roles (not listed) are necessary to meet the requirements, they may insert at the bottom of Table 1.1. Each additional role should include a SFIA skill name, SFIA skill code, SFIA skill level and SFIA identifier.

2. **Table 1.2 – Volume Discounts:** The Buyer seeks a lower rate for longer term engagements.Sellers should complete this table by specifying percentage-based discounts applicable to cumulative labour engagements exceeding 100 days. Discount tiers are segmented as follows: 101–200 days, 201–300 days and over 301 days. These discounts will be applied to the Standard Rates listed in Table 1.1 and auto-calculate the corresponding Tier 1, Tier 2 and Tier 3 daily rates. If no discount applies, Sellers should enter "0%" for each tier

3. A "day" in the context of the daily rate is defined as 8 hours of effort, performed at any time within a 24-hour period of a calendar day.

4. If the effort consumed for Labour Rates is less than 8 hours, the rates will be prorated by dividing the consumed hours by 8 and multiplying by the applicable Labour Rate.

5. A maximum of 40 hours per week is allowed for each Seller Personnel specified to work under a Work Order, unless otherwise approved by the Buyer.

Table 1.1 - Labour Rates

				Standard Rates		101 - 200 days		201 - 300 days		> 301 days	
						Tier 1		Tier 2		Tier 3	
SFIA Skill Name	SFIA Skill Code	SFIA Skill Level	SFIA Identifier	Daily Rate (excl. GST)	Daily Rate (incl. GST)	Daily Rate (excl. GST)	Daily Rate (incl. GST)	Daily Rate (excl. GST)	Daily Rate (incl. GST)	Daily Rate (excl. GST)	Daily Rate (incl. GST)

[redacted]

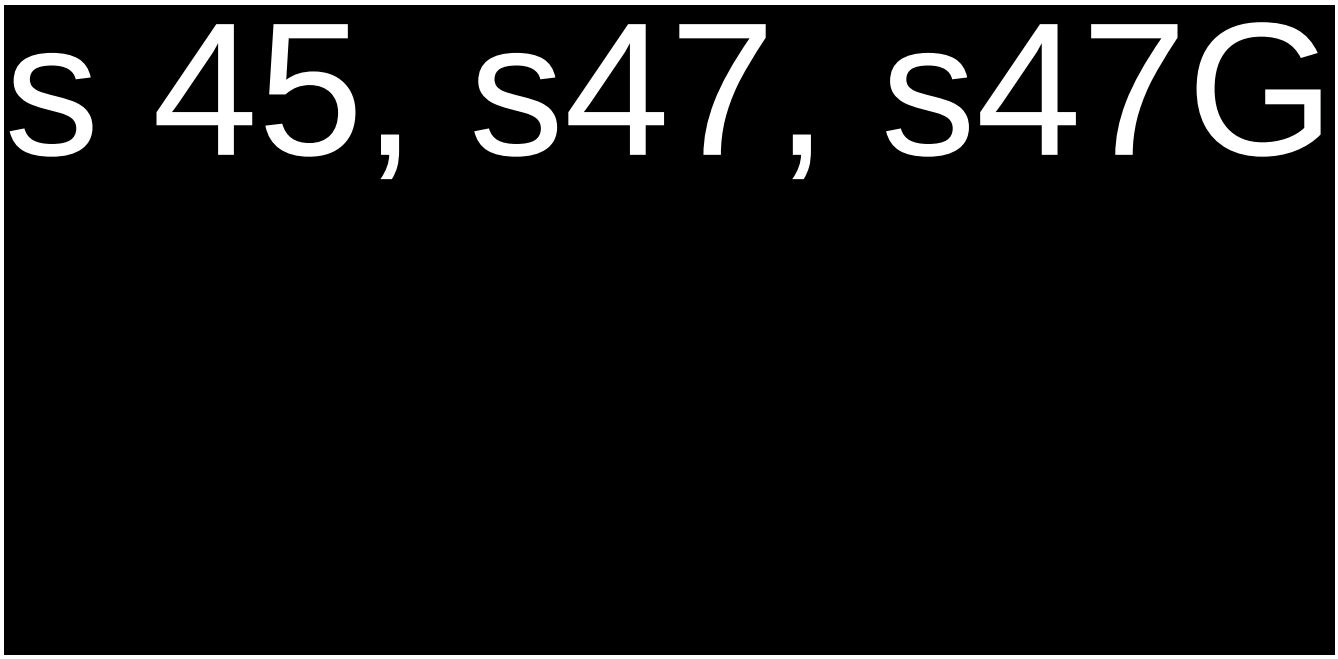


Table 1.2 - Volume Discount

Volume Range (Days)	Discount (%)
Tier 1: 101 - 200 days	s 45, s47, s47G
Tier 2: 201 - 300 days	
Tier 3: > 301 days	

Table 2 - Delivery Management Office - Work Order 1

Note to Seller:

1. The Delivery Management Office (DMO) is to be priced across three distinct delivery phases, each represented by its own summary table:
- **Table 2.1 - Phase 1: DMO Mobilisation and Establishment**
- **Table 2.2 - Phase 2: DMO Full Operational Delivery**
- **Table 3.2 - Phase 3: DMO Disengagement and Decommissioning**

2. Sellers should complete each of these tables separately, reflecting the resourcing effort and role composition required for each phase. This phase-based structure enables the Buyer to understand pricing over the DMO's lifecycle and supports more accurate resource planning and value for money assessment.

3. Sellers should complete this table by providing the following role-specific inputs:
- Role Title / Description;
- SFIA Role Identifier;
- FTE Allocation; and
- Estimated Total Days of Effort.

4. The SFIA Skill Code and Skill Level fields will auto-populate based on the Role Identifier entered, referencing **Table 1.1 – Labour Rates**. For the purposes of fixed-price delivery, the Applicable Daily Rate (excl. GST) will be drawn directly from the Standard Labour Rate listed in **Table 1.1 - Labour Rates**. Volume-based discounts will not apply.

5. Sellers may include a separate row titled "Contingency and Overhead Loading (Seller-declared)" to account for administration, delivery risk or indirect costs. This amount must represent a firm fixed-price provision and should not be embedded within individual labour rates. This approach ensures transparency of resource pricing while allowing Sellers to manage commercial risk and delivery overheads.

6. For each phase, Sellers should also complete a corresponding Monthly Fixed Fee Profile table. This table allows Sellers to nominate how the fixed-price total for that phase will be distributed across months. While each phase includes a maximum number of months, Sellers may determine the number of months to use based on their proposed delivery approach.

7. A cross-reference validation is built into each Monthly Fixed Fee Profile table to ensure that the sum of monthly fees matches the extended total from the corresponding labour summary. Sellers must ensure the totals align.

Table 2.1 - DMO Mobilisation and Establishment

Role Title / Description	SFIA Identifier	SFIA Skill Name	SFIA Skill Code	SFIA Skill Level	FTE Allocation	Estimated Total	Daily Rate (exc.	Extended
s 45, s47, s47G								
Subtotal (excl. GST)								s 45, s47, s47G
GST (10%)								
Total Charges (Incl. GST)								

Table 2.1a - DMO Mobilisation and Establishment Phase: Monthly Fixed Fee Profile

Month Number	Monthly Fixed Fee	Notes
1	s 45, s47, s47G	
2		
3		
4		
Subtotal (excl. GST)		
GST (10%)		
Total Charges (Incl. GST)		

Validation Check (Alignment with Table 2.1) - ☑ Matches

Table 2.2 - DMO Full Operational Delivery

Role Title / Description	SFIA Identifier	SFIA Skill Name	SFIA Skill Code	SFIA Skill Level	FTE Allocation	Estimated Total Days of Effort	Daily Rate (exc. GST)	Extended Charges (exc.
s 45, s47, s47G								
Contingency and Overhead Loading (Seller-declared)							$	s 45, s47, s47G
Subtotal (excl. GST)							$	
GST (10%)							$	
Total Charges (Incl. GST)							$	

Table 2.2a - DMO Full Operational Delivery Phase: Monthly Fixed Fee Profile

Month Number	Monthly Fixed Fee (exc. GST)	Notes
s 45, s47, s47G		

Subtotal (excl. GST)	$	s 45, s47, s47G
GST (10%)	$	
Total Charges (incl. GST)	$	

Validation Check (Alignment with Table 2.2) - ☑ Matches

Table 2.3 - DMO Disengagement and Decommissioning

Role Title / Description	SFIA Identifier	SFIA Skill Name	SFIA Skill Code	SFIA Skill Level	FTE Allocation	Estimated Total Days of Effort	Daily Rate (exc. GST)	Extended Charges (exc.
s 45, s47, s47G								
Contingency and Overhead Loading (Seller-declared)							$	s 45, s47, s47G
Subtotal (excl. GST)							$	
GST (10%)							$	
Total Charges (incl. GST)							$	

Table 2.3a - DMO Disengagement and Decommissioning Phase: Monthly Fixed Fee Profile

Month Number	Monthly Fixed Fee (exc. GST)	Notes
s 45, s47, s47G		

Subtotal (excl. GST)	$	s 45, s47, s47G
GST (10%)	$	
Total Charges (incl. GST)	$	

Validation Check (Alignment with Table 2.3) - ☑ Matches

Table 3 - Multi-Disciplinary Team

Note to Seller:

1. Sellers should complete the following table by outlining their proposed resourcing approach for the scenario described in Annexure E of the Statement of Requirements. The Seller should ensure consistency with their response to paragraph 4.20.2 of the Technical Response Form, which outlines the expected methodology and approach to designing and delivering the scenario FAD Solution. This scenario represents a typical MDT requirement under the FAD Program. Sellers are not required to propose pricing for all possible MDT configurations - only for the specific scenario provided.

2. **Table 3.1 - MDT Scenario**: Sellers should complete this table by providing the following role-specific inputs:
- Role Title / Description;
- SFIA Role Identifier;
- FTE Allocation; and
- Estimated Total Days of Effort.

3. The SFIA Skill Code and Skill Level fields will auto-populate based on the Role Identifier entered, referencing **Table 1.1 – Labour Rates**. The Applicable Daily Rate (excl. GST) will also auto-populate based on the Estimated Total Days of Effort and the corresponding discounts from **Table 1.2 – Volume Discounts**.

4. This table is used to derive extended Charges for each proposed resource and contr butes to the overall pricing summary. Sellers must ensure consistency between identifiers listed in this table and those provided in **Table 1.1 - Labour Rates**. No additional roles may be included beyond those specified in the Labour Rates table.

Table 3.1 - MDT Scenario

Role Title / Description	SFIA Identifier	SFIA Skill Name	SFIA Skill Code	SFIA Skill Level	FTE Allocation	Estimated Total Days of Effort	Daily Rate (exc. GST)	Extended Charges (exc.
s 45, s47, s47G								
Subtotal (excl. GST)							**$**	s 45, s47, s47G
GST (10%)							**$**	
Total Charges (incl. GST)							**$**	

Table 4 - Approved Pass-Through Expenses

Note to Seller:

1. **Table 4.1 - Approved Pass-Through Expenses:** Sellers must provide estimates for any applicable expenses, including travel and accommodation, where required.

Table 4.1 - Approved Pass-Through Expenses

Cost Description	Charge Basis	Unit of Measure	Unit Price (excl. GST)	Frequency	Estimated Quantity	Notes

s 45, s47, s47G

Table 5 - Seller Assumptions, Caveats and Dependencies

Note to Seller:

1. All assumptions, caveats and dependencies relevant to the Buyer's pricing response should be included in **Table 5 - Seller Assumptions, Caveats and Dependencies**. The Buyer will not consider any assumptions, caveats and dependencies not listed in **Table 5.1 - Seller Assumptions, Caveats and Dependencies**, and such assumptions, caveats and dependencies will not form part of the Contract.

2. Sellers should provide references to any document, section or clause in their tenders and describe any price impact - whether one-off or ongoing (monthly or annually) - associated with the assumption, caveat or dependency.

Table 5.1 - Seller Assumptions, Caveats and Dependencies

ID	Reference to Document	Reference to Section	Assumption, Caveat or Dependency	Price Impact ($)	Note to Price Impact

s 45, s47, s47G

s 45, s47, s47G